



MXGlobal
Service. Excellence. Standards.

Walking with you to success.
Expert Business Services Provider
with International Experience Across Multiple Industries.

Our Solutions

There is no one solution for all businesses, and at MXGlobal, we know the importance of understanding financial, management and operational objectives. MXGlobal provides customized solutions for any specific business situation. Our services reflect this by starting with accounting and payroll as well as providing elegant solutions to meet your growing business needs through our recruitment, outsourcing and consulting services.

Business Strategies

Business Strategies vary greatly, just as businesses, owners, CEOs and Boards vary. At MXGlobal, we pride ourselves in great flexibility, honed with deep experience to meet the needs of your company and its objectives as it relates to its industry and its marketplace.

Global Solutions

Today's markets require an understanding of global integrated solutions. MXGlobal has implemented many solutions locally and in concert with international resources. Flexible solutions are developed to meet current and expected future needs.

Services

Our services cover the spectrum of business needs. Our solutions are tailored to your company, your industry, your market place.



Consulting

provides a broad spectrum of consulting services for your business needs.



Support Services

provide various professional accounting and payroll solutions at affordable prices



Recruitment

provides professional, custom staffing solutions for businesses of all sizes

Who We Are

About Us

MXGlobal is a service provider focused on the small business sector. Our Support Services division has a team focused on core administrative offerings which include accounting and payroll services. Our Recruitment Division has a focused team of individuals who understand market needs and ensure a deep understanding of client's needs. The service spectrum that MXGlobal offers includes a very specialized Consulting Division. Our Consulting Division provides a broad scope of consulting, implementation and execution capabilities. Our team has vast experience across many small business's requirements, including start-ups, mature businesses, cross-border, international operations, mergers and acquisitions.



Client

Our clients are worldwide and span a multitude of industries including construction, real estate, manufacturing, technology, retail and wholesale services. The size of our clients vary from sole proprietorships to large corporations listed on global stock exchanges.

It is not uncommon for our clients to leverage our MXGlobal services in different departments at the same time. For example, our recruitment services may assist the HR department, our remote accounting services may support the finance department and our consulting team supports senior/executive management.



Mission & Vision

Our vision is to continually develop a team of strong professionals with the capability to positively impact the administration, operation, management, financial and strategic direction of any organization.

Our mission is to be a reputable organization with integrity, well-known for its solutions and execution capabilities in the business sector.

Our goal is to provide expert, competent, comprehensive solutions to any difficult situation that any business may encounter.



Team

Dedicated professionals with the understanding that serving our clients is our business. Our team's philosophy is to do what is right for the client. Our team focus is on thorough education of the situation and leveraging experiences to provide the best value to our clients. Our team experience spans trading, healthcare, apparel, food and beverage, IT, media, sales and marketing, telecommunications, real estate, construction, banking and technology.

Manufacturing

MXGlobal has one of the most experienced teams in the manufacturing industry. Your consulting experience will be thorough with a team that manages projects across Lean, ISO, Supply Chain Management, Quality Improvement and Metallurgy. Your organization benefits from our consultants' experiences in the industry.

LEAN CONSULTING



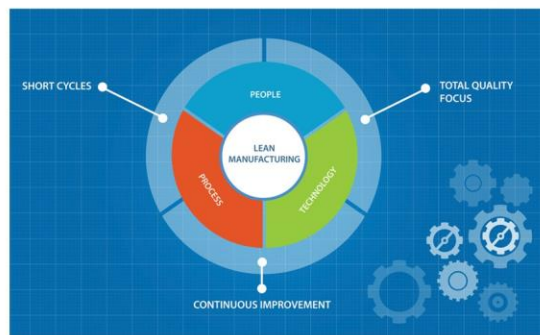
About Lean

Lean is a beneficial culture that utilizes a framework of concepts and methods to ensure a company is "healthy" and efficient. The principles of Lean are consistent throughout industries, but the practice will vary depending on the company's service/product/culture, industry and marketplace. The Lean discipline originated in manufacturing, thus the nomenclature is often seen as Lean Manufacturing but truly applies across all industries and organizations. The goal is to ensure the highest quality of product/service while minimizing the cost by ensuring that waste (product or process) is eliminated, i.e., Waste Reduction leads to Cost Reduction. Time to market is an extremely important objective through the Lean

process as this is a significant factor that has an affect on cost. Consensus throughout the organization and the involvement/participation of each and every team member is an important pillar to build on for success. Historically, Toyota is well known for its Lean Manufacturing practices and had two pillars: Jidoka (Stop at abnormalities) and Just In Time (Pull System and Continuous Flow). Stability of this process is attained by i) Leveling Production, ensuring that the process is as repetitive as possible, ii) Standardization of the Work, ensuring that all team members can see when a product or process is failing, and iii) Continuous Improvement, identify the problem, fix it, learn.

Benefits of Lean

- **Management Focus:** efficient processes / procedures allow team members to be more vested in the process, creating an environment with management focused on client needs and key performance indicators (KPIs). Non-conforming processes and procedures will be evident to managers and team members alike, addressing the issues in a more timely manner.
- **Problem Resolution:** unresolved issues are continually addressed by cross-departments and cross-functional team members, ensuring that problems are resolved in a timely and focused manner.
- **Safety:** efficient and predictable work spaces, significantly reduce injury, potential injury and allow team members to focus on process instead of distractions from unsafe environments.
- **Quality Improvement:** tracking challenges and addressing process / procedures to address challenges, identifies key places of challenges and corrects the situation.
- **Efficiency Improvement:** analysis of every task throughout process, creating repeatable, predictable procedures to ensure higher throughput with minimal errors.
- **Workforce allocation:** efficient processes / procedures typically reduce human resources dedicated to tasks. Human resources trained and reallocated to higher value tasks, resulting in higher quality and greater output.
- **Space Utilization:** efficient processes typically lead to lower space requirements, allowing the organization to benefit from lower premise expenses and/or providing needed room for growth.



Lean Implementation

MXGlobal provides the team best suited for the review and implementation of the Lean process in your organization. Fundamentally, there are four steps, i.e., i) Observing your process with focuses on the seven wastes (transportation, inventory, motion, waiting, over processing, over production and defects ii) Involving team members with a focus on Quality and Time iii) Metrics and Tracking iv) Implementation of proposed solutions.

ISO CERTIFICATION

Like a symphony, it takes a lot of people working together to develop a Standard. - ISO

ISO is an independent, non-governmental international organization with a membership of 162 national standards bodies. Through its members, it brings together experts to share knowledge and develop voluntary, consensus-based, market relevant International Standards that support innovation and provide solutions to global challenges. ISO creates documents that provide requirements, specifications, guidelines or characteristics that can be used consistently to ensure that materials, products, processes and services are fit for their purpose. Bringing real and measurable benefits to almost every sector imaginable, standards underpin the technology that we rely on and ensure the quality that we expect. MXGlobal provides expert teams that will provide the support and documentation to meet an ISO audit. The process includes understanding your organization's process/procedures, review of each process individually and the related audit items for each process, collaborating with your organization's team members to align processes with audit performances and ensure organizations processes/procedures and related documentation is ready for ISO compliance audit as well as policies and procedures for ongoing processes, ensuring that your organization is managed in an efficient and ISO compliant fashion.



SUPPLY CHAIN MANAGEMENT

A supply chain is the connected network of individuals, organizations, resources, activities and technologies involved in the manufacture and sale of a product or service. A supply chain starts with the delivery of raw material from a supplier to a manufacturer, and ends with the delivery of the finished product or service to the end consumer. Supply Chain Management (SCM) oversees each touch point of a company's product or service, from initial creation to final sale. With so many places along the supply chain that can add value through efficiencies or lose value through increased expenses, proper SCM can increase revenues, decrease costs and impact a company's bottom line. Supply chain management (SCM) is the active streamlining of a business' supply-side activities to maximize customer value and gain a competitive advantage in the marketplace. SCM represents an effort by suppliers to develop and implement supply chains that are as efficient and economical as possible. Supply chains cover everything from production, to product development, to the information systems needed to direct these undertakings. Typically, SCM attempts to centrally control or link the production, shipment and distribution of a product. By managing the supply chain, companies are able to cut excess costs and deliver products to the consumer faster. This is done by keeping tighter control of internal inventories, internal production, distribution, sales and the inventories of company vendors. SCM is based on the idea that nearly every product that comes to market results from the efforts of various organizations that make up a supply chain. Although supply chains have existed for ages, most companies have only recently paid attention to them as a value-add to their operations. MXGlobal will provide expert, experienced consultants to ensure your organization's supply chain management is efficient, effective and transparent throughout the organization.

QUALITY IMPROVEMENT

Quality comes not from inspection, but from improvement of the production process - W. Edwards Deming

Quality improvement (QI) is a systematic, formal approach to the analysis of practice performance and efforts to improve performance. A variety of approaches exist. The importance of fully committing to a quality process and practice cannot be understated. Understanding and properly implementing QI is essential to a well-functioning organization, and is non-negotiable for any business interested in improving efficiency.

QI Fundamentals

- **Establish a culture of quality.** Processes and procedures should support and be integrated with your QI efforts. This “QI culture” looks different for every business, but may include establishing dedicated QI teams, holding regular QI meetings, or creating policies around your QI goals.
- **Determine and prioritize potential areas for improvement.** Leverage existing company information regarding quality. Research industry quality metrics to establish a baseline. Determine quality goals and related financial impact.
- **Collect and analyze data.** Data collection and analysis lie at the heart of quality improvement. Data will help to understand how well processes/procedures are working, identify potential areas for improvement, set measurable goals, and monitor the effectiveness of change. It's important to collect baseline data before beginning a QI project, commit to regular data collection, carefully analyze your results at the end of the project, and make decisions based on your analysis.
- **Communicate results.** Quality improvement does not exist in a bubble— your QI efforts will affect your team members. As you plan and implement a QI project, communicate project needs, priorities, actions, and results to team members. When a project is successful, celebrate and acknowledge that success.
- **Commit to ongoing evaluation.** Quality improvement is an ongoing process. A high-functioning business will strive to continually improve performance, revisit the effectiveness of interventions, and regularly solicit team member and client feedback.



METALLURGY

Our team of Metallurgists collaborate with metal companies in the United States, Europe and Asia. This specific consulting service provides decades of experience to metal forging and casting companies, assisting to minimize poor metal products during the casting/forging/heat treatment processes, increasing yield and, in turn, revenue and profits. Processes, and formulas are reviewed along with results. Analysis will ensue to identify the problems with the process and solutions will then be provided.

The process used for the extraction of metals in their pure form from their ores. The branch of science and technology concerned with the properties of metals and their production and purification. Metallurgy is a domain of materials science and engineering that studies the physical and chemical behavior of metallic elements, their inter-metallic compounds, and their mixtures, which are called alloys. Metallurgy is also the technology of metals: the way in which science is applied to the production of metals, and the engineering of metal components for usage in products for consumers and manufacturers. The production of metals involves the processing of ores to extract the metal they contain, and the mixture of metals, sometimes with other elements, to produce alloys. Metallurgy is distinguished from the craft of metalworking, although metalworking relies on metallurgy, as medicine relies on medical science, for technical advancement. The science of metallurgy is subdivided into chemical metallurgy and physical metallurgy.

Leverage our combined 300+ years of experience.
Contact us today for a free consultation.

support@mxglobal.com

ANSWERS

Financial



One common need across all businesses is to have great financial information to reflect the business' historical performance as well as measure its progress towards its goals. Financial planning is critical and many businesses do not have the bandwidth to do the "deep dive" into the financials to provide the story of the organization's performance (past/present/future) along with the key metrics that will drive behavior and results. Our expert team of financial consultants have a long history of entering numerous businesses at different times in their business cycles and providing executive insight into performance and causal effects (direct and indirect). Tying the financials back to the operation of the organization is critical for the team members to know and understand the impact that each of them play to top line revenue and bottom line profit. A strong financial process and reporting will provide higher efficiencies within the organization as well as clearer results for business decisions.



Our Approach

Our team will take the time to understand the existing process and why existing processes are in place. We work with existing staff and executives to identify what are pain points as well as needs to do their job well. We believe that all financial information should not simply be numbers on a page, but rather tell a story of the inner workings of any specific department, division or operation. We collaborate with existing staff and executives to simplify the overall financial process, all the time keeping in mind that the process has to be flexible to accommodate future changes. We implement and train all associated team members on process, reporting and action.



Insight

With decades of experience and deep understanding, MXGlobal has provided financial processes and reporting that has assisted companies, freeing them to focus on decisions that make sense for the financial future of their organizations. We have worked with organizations through high growth periods (organic or acquisition) to ensure that the financial systems change as needs change. Financially preparing to be the acquired entity or to be the acquiring entity takes considerable financial acumen to ensure a smooth transition as well as ensure an ROI on the investment. Our experts have experience with many acquisitions in the private sector as well as the public sector.



Client Result

MXGlobal has many clients that we continue to work with over the years. We have assisted some clients through revenue growth from \$3M to \$80M in six (6) years. We have assisted many clients with strategic acquisitions, nationally and internationally and have prepared some clients for the scrutiny of an acquisition of a public traded company. Other clients have started and sold companies over the years and MXGlobal continues to provide services for the new companies. We enjoy the partnerships that we have forged with our clients, and we shift focus quickly and with purpose to address our clients' needs.

Let's Start

Contact us today for a FREE consultation to discuss your needs, goals and company aspirations. We enjoy meeting new people, learning about their business and seeing how we can add value.

support@mxglobal.com



Accounting

We provide affordable accounting services, perfectly customized for any small business. This service can be provided as a complete stand-alone accounting department for your organization, an augmented team to your existing accounting department or project-based. Our experienced and highly-competent bookkeepers record your daily transactions accurately and timely. We reconcile your business accounts and provide monthly financial statements including account schedules, aging, and reconciliation. Client records are kept in safe and confidential storage. Check your books online anytime and anywhere.



- ✓ Accounts payable management (vendor bills and payments)
- ✓ Accounts receivable management (customer invoices and collections)
- ✓ Record fund transfer
- ✓ Bank reconciliations (bank accounts and credit cards)
- ✓ Electronic document management
- ✓ Fixed asset management

- ✓ Prepare adjusting and closing entries
- ✓ Prepare trial balances
- ✓ Prepare financial statements including account schedules/reconciliation
- ✓ Cloud-based solutions
- ✓ Capabilities to work behind client's firewall



CONTACT US TODAY to set up an initial review of your existing payroll services and an introduction to the challenges you face and issues you would like resolved.

Payroll

We take care of your employees by making sure they receive their payroll accurately and timely. Run your business worry-free from missing scheduled payrolls and tax deadlines. Employee records can be accessed online anytime and anywhere.

MXGlobal provides a team of payroll specialists that are capable of managing your entire payroll department independently OR collaboratively with your existing staff. During our free initial consultations, we will review your existing payroll process and align a solution to meet your needs efficiently and transparently.

We understand the sensitivity and importance of payroll and the need to provide a fluid solution for managers, employees and government entities.

MXGlobal teams have assisted companies with start-up payrolls, transitioning payroll to more appropriate services, outsourcing payroll and strategic solutions for payroll and vending.

COMPENSATION AND BENEFITS

- ✓ Accurate and timely payroll
- ✓ Direct deposit
- ✓ Track vacation and sick pay
- ✓ Professional payroll processing-paychecks

TAXES

- ✓ Withholding taxes and payment
- ✓ Annual and quarterly state tax filling
- ✓ Federal payroll tax filing

DATA MANAGEMENT

- ✓ Convenient and secure online employee access to payment records
- ✓ Cloud based solutions
- ✓ Capabilities to work behind client's firewall

Recruitment



MXGlobal provides professional, custom staffing solutions for businesses of all sizes. We provide both onsite as well as cost effective, value added, remote staffing solutions to support your existing infrastructure with temporary, permanent or project based personnel. MXGlobal also provides full accounting, finance and administrative support functions should your company prefer to outsource these functions completely.

Recent placements include:

Management

- Quality & Training Manager
- Operations Manager
- Recruitment Manager
- HR Manager
- Project Manager
- Associate Supervisor
- Operations Supervisor

Administration

- Virtual Assistant
- Virtual Assistant Support
- Virtual Assistant - Sales

Finance / Accounting

- Senior Accountant
- Accountant
- Bookkeeper

Specialized Support

- Graphic Designer
- Web Developer
- IT Tech Support
- Engineer

Sales / Marketing

- Corporate Sales Associate
- Business Dev Associate
- Inside Sales Associate
- Sales Representative
- Marketing Specialist

Employment Types

- Permanent / Temporary
- Project based
- Remote
- Full-time / Part-time
- Hourly

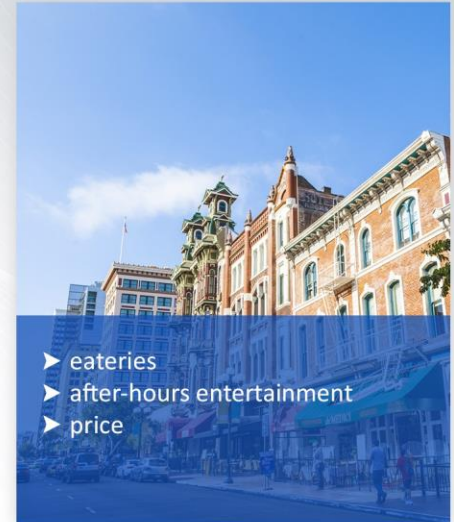
TELL US YOUR **STAFFING** NEEDS.
We are here to help.

support@mxglobal.com

Real Estate & Construction



As part of a growing organization, premise is always an ongoing concern. It is a large, time consuming, strategic and expensive task, deciding on office/production locations. Criteria that needs to be considered include, but are not limited to:



Growth accommodation and iterative use of space and tenant improvements is another set of considerations. Through MXGlobal's strategic alliances with specialized retail, commercial and industrial real estate brokers throughout the United States and the Philippines, MXGlobal can manage your occupancy and premise needs.

MXGlobal's Real Estate and Construction Consulting Division has assisted companies over the years with real estate and tenant improvement construction projects in London, New York, Washington DC, Houston, Phoenix, San Francisco, Los Angeles, Portland, Seattle and Manila with thousands of square feet and millions in tenant improvements.

Let's Start

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